

Discover a *comprehensive* solution to your daily elevator & escalator needs.

- Would you like to spend more strategic time on your property portfolio and unburden yourself from day-to-day elevator & escalator concerns?
- Do you have reliable elevators and escalators on your property?
- How do you know if you are over-paying for your elevator and escalator services, repairs, installation, and modernization?
- Do your elevators or escalators give you problems?
- Do you have the data at hand to make informed decisions about your elevator repair, service, modernization or new installation?
- Are your tenants, clients, or customers complaining about the elevators or escalators?
- Have you used an elevator consultant? What did the elevator consultant teach you and your organization?

We capitalize on our extensive understanding of vertical transportation (elevators, escalators, and moving walkways) with hands-on experience, code requirement evaluations, and market knowledge to give you the ability to make informed decisions. We deliver

accurate, reliable and concrete information to give you a complete picture of your specific elevator and escalator sustainability.



[The Elevator Consultants](#) understand the gravity of your investment in terms of capital and time.

Any extra time spent managing elevators and escalators is wasted and can cost you thousands to tens of thousands of dollars. We help companies manage their elevator and escalator contracts with vendors

to lower cost, improve safety, and help satisfy your customers and tenants. We work with property managers, facility managers, hospitals, medical facilities, hotels/resorts, sport facilities, architects, developers, retailers, corporate campuses, airports, transit authorities and anyone who manages or owns a commercial elevator or escalator.

Our clients have come to us for help with maintenance service contract renewals, performance audits, modernization of existing elevators and escalators, repairing existing elevators or escalators, installation of new elevators or escalators for new construction or design, property acquisition and insurance investigation. We are business and technical experts in all areas regarding elevator, escalator and moving walkways.

Nothing underscores capabilities more than specific examples of how we have solved problems and delivered value for our clients.

Largest Property Management Firm in the World

The Elevator Consultants undertook a very detailed equipment and service audit after the client experienced multiple elevator shut downs. After conducting the audit, it was determined that the client was owed 77% of their contract in credits due to missed maintenance visits over the past 5 years. We assisted the client with credit owed to them and the bidding of a new service maintenance contract. **Immediate ROI**

Hospital

The Elevator Consultants provided elevator consulting for a modernization project. The client saved over one third of the cost based on the exact same project completed a year prior with the exact same conditions and elevator contractor. This was the first time the hospital retained an elevator consultant. **Immediate ROI**

Regional Bank

The Elevator Consultants conducted an elevator service and equipment audit on one elevator after the client received a

modernization quote which was not covered on the service agreement.

Phase 1: Client wanted a checks and balances evaluation to determine if a modernization project was necessary. We had ascertained that the modernization was unnecessary; however, we found a repair that was necessary and covered under their service contract. **Immediate ROI**

Phase 2: Client requested a complete portfolio equipment audit. We discovered that the elevator vendor proposed code updates which were unnecessary as the parts were already installed. **Immediate ROI**

Nationwide Property Management Firm

The Elevator Consultants carried out a comprehensive elevator service and equipment audit to determine lifetime value of the equipment and an analysis of the contract. The client saved a significant amount of money in deferred maintenance costs. We negotiated with multiple vendors on a service contract to improve service, safety and equipment life, saving our client a quarter of a million dollars. **Immediate ROI**

The Elevator Consultants can help with your vertical transportation; elevator, escalator, and moving walkways.

Call The Elevator Consultants – 312.519.9949